Ivan Chikalo

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EDUCATION VANDERBILT UNIVERSITY OWEN GRADUATE SCHOOL OF MANAGEMENT

Master of Business Administration, May 2025 Strategy, Operations, Healthcare

Trinity College Dublin

Master of Philosophy, *conferred with honors*, May 2015 International Peace Studies

- GPA 3.9; top 5% of class
- Had a field practice in Georgia and its separatist regions (Abkhazia and South Ossetia)
- Participated in negotiations between Georgia and Abkhazia regarding the safe crossing of Inguri river

American University in Bulgaria

Bachelor of Arts, *conferred with honors*, May 2014 Political Science and International Relations, Minor in European Studies

- Member of the Student Government
- President and founder of the Russian Culture Club
- Participated in two international student exchange programs (CIFRU, AIPES)

EXPERIENCE 2022 - present	Yandex PracticumMoscow, RussiTutor	a
·	• Taught the following courses: English for Developers, English for Analytics, and English for Product Managers	
	• Learned the basics of Scrum and Agile techniques	
2021 - present	Green Light English SchoolAlmaty, KazakhstaFounderFounder	n
	• Built customer recruiting network in Russian, Kazakhstan and China by encouraging the marketing team to organize social events, do live streams on Douyin (Chinese TikTok), and cooperate with Instagram influencers	
	• Achieved the retention rate of 95% by effectively stimulating the teachers and the marketing team through a system of performance bonuses	
2019 - 2021	Ying Lang SchoolTianjin, ChinBranch Manager	a
	• Supervised the opening of and managed a new branch after the COVID-19 pandemic lockdown restrictions were lifted	
	• Achieved a retention rate of 86% (five percent points higher than the company's average) in the branch by providing communication training to marketing team members and foreign staff	
	• Managed the design of and led "Chinese Culture: Acceptance and Appreciation" training for the new foreign personal	
	• Coordinated integration of Phenomenon Based Learning (PBL) into online classes	
	• Recruited and trained 11 foreign teachers by organizing a recruitment campaign on social media platforms	
ADDITIONAL	BCG Introduction to Strategy Consulting Virtual Experience, certificate of completion	
	BCG Strategy Consulting Virtual Experience, certificate of completion	
	BCG Data Science and Analytics Virtual Experience, certificate of completion	
	Vanderbilt University AI Summer Camp participant	
	• Hitchhiked 560 km from Nagorno-Karabach (Azerbaijan contested territory) to Tbilisi, Georgia	
	• Hobbies include: fossil hunting, mushroom foraging, snowboarding, cooking, hiking, international travel	

Nashville, TN

Dublin, Ireland

Blagoevgrad, Bulgaria